Georgia Power

Bin 10230
241 Ralph McGill Boulevard, NE
Atlanta, GA 30308-3374

**PUBLIC DISCLOSURE**

May 16, 2023

Ms. Sallie Tanner
Executive Secretary
Georgia Public Service Commission
244 Washington Street, SW
Atlanta, GA 30334-5701

**RE: Net Sales Report – April 2023**

Dear Ms. Tanner:

Attached please find a copy of Georgia Power's Net Sales Report for April 2023.

This information is being filed under the trade secret rules of the Georgia Public Service Commission. Therefore, a redacted version of this information and the basis for the trade secret assertion are also enclosed for public disclosure.

If you have any questions, please call me at 404-506-3044.

Sincerely,

/s/ Kelley M. Balkcom

Kelley M. Balkcom
Director, Regulatory Affairs
mmcclosk@southernco.com

**BEFORE THE GEORGIA PUBLIC SERVICE COMMISSION**

**GEORGIA POWER COMPANY**

**AFFIDAVIT AND BASIS FOR THE ASSERTION THAT THE INFORMATION SUBMITTED IS A TRADE SECRET**

Each month Georgia Power Company ("Georgia Power" or the Company") provides its Net Sales Report for the previous month (the "Report") to the Georgia Public Service Commission. Portions of the Report contain competitively sensitive commercial and financial information related to the Company's net sales data. The Report includes revenue and kwh sales information by class of service. Portions of the Report have not yet been released to the public via required quarterly filings with the Securities and Exchange Commission (the "Information"). The Information is a trade secret of the Southern Company, Georgia Power, and their affiliates.

The Information derives economic value from not being generally known to, and not being readily ascertainable by proper means by other persons who can obtain economic value from its disclosure or use. Additionally, the Information is subject to extensive efforts to maintain its secrecy.

The Company and its customers could suffer economic harm if the Information was publicly disseminated. The Information contains recent revenues and sales information of the Company which could be used by potential investors or lenders to demand higher interest rates or returns. Investors could also use the Information to the detriment of other investors, causing overall economic harm to the Company.

The Information is subject to substantial procedures to maintain its secrecy. Only select Georgia Power and Southern Company Services personnel are granted access to the Information. Those personnel receive access only on a "need to know" basis. Parties outside Georgia Power and Southern Company Services who have been granted access to the Information, if any, have been required to sign confidentiality agreements with respect to the Information.

Andy Hamilton, first being duly sworn, deposes and states that he has reviewed Georgia Power Company's Net Sales Report and that to the best of his knowledge the information included in such report is accurate and that the specific information designated as trade secret constitute trade secrets pursuant to O.C.G.A. § 10-1-27.



_____
Andy Hamilton
Accounting Team Lead, Revenue Accounting
Georgia Power Company

Subscribed and sworn to before me this _____ day of _____, 2023.

_____
Notary Public

My Commission expires:

# PUBLIC DISCLOSURE

## GEORGIA POWER COMPANY

### NET SALES
### Excludes Over/Under Recovery of Fuel

### April 2023

| | *KWH* | | | *REVENUE* | | |
|---|---|---|---|---|---|---|
| | **Subject to Fuel Charge** | **Not Subject to Fuel Charge** | **Total** | **Current Fuel** | **Net Base** | **Total** |
| **RETAIL SALES** | | | | | | |
| Class of Service | | | | | | |
| Residential | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| Commercial | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| Industrial | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| Street Lights | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| Railway Service | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| TOTAL BILLED RETAIL SALES | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| TOTAL UNBILLED RETAIL SALES (Net)[1] | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| **TOTAL RETAIL SALES** | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| **RETAIL SALES BUDGET** | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| **OVER (UNDER) BUDGET**[2] | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |

1 Supplement I

2 Supplement II

# PUBLIC DISCLOSURE

**SUPPLEMENT I**

## UNBILLED KWH & REVENUE BY CLASS OF SERVICE

**April 2023**

| | | KWH | | | REVENUE | | |
|---|---|---|---|---|---|---|---|
| | | March | April | Net | March | April | Net |
| **Residential** | Unread & Unbilled | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| | No-Billed [1] | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| | ***Subtotal*** | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| **Commercial** | Unread & Unbilled | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| | No-Billed [1] | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| | RTP [2] | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| | ***Subtotal*** | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| **Industrial** | Unread & Unbilled | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| | No-Billed [1] | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| | RTP [2] | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| | MLM [3] | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| | ***Subtotal*** | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| **Total Retail** | Unread & Unbilled | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| | No-Billed [1] | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| | RTP [2] | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| | MLM [3] | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |
| | Total Unbilled | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* | *redacted* |

[1] No-Billed — SSA Accounts that are No-Billed during current billing month. The KWH and base portion are accrued for the billing month and are reversed in the subsequent month. These accounts will be billed in the subsequent month.

[2] Industrial/Commercial - RTP — SSA accounts billed on Real-Time-Pricing. The accounts are read in the current billing month but billed in the subsequent month. The KWH and base portions are accrued for the billing month and reversed in the subsequent month.

[3] MLM — Industrial Multiple Load Management accounts. Billing method is the same as RTP accounts.

[4] Losses — *redacted*

Revenue Accounting

# PUBLIC DISCLOSURE

**CALENDAR MONTH**
**SALES VARIANCE ***

SUPPLEMENT II 01:48 PM

## April 2023

| | BOOKED | BUDGET | VARIANCE | % |
|---|---|---|---|---|
| **REVENUE (000's)** | | | | |
| Residential | *redacted* | *redacted* | *redacted* | *redacted* |
| Commercial | *redacted* | *redacted* | *redacted* | *redacted* |
| Industrial | *redacted* | *redacted* | *redacted* | *redacted* |
| Street Lights | *redacted* | *redacted* | *redacted* | *redacted* |
| Railway Service | *redacted* | *redacted* | *redacted* | *redacted* |
| **TOTAL RETAIL REVENUE** | *redacted* | *redacted* | *redacted* | *redacted* |
| **MWH** | | | | |
| Residential | *redacted* | *redacted* | *redacted* | *redacted* |
| Commercial | *redacted* | *redacted* | *redacted* | *redacted* |
| Industrial | *redacted* | *redacted* | *redacted* | *redacted* |
| Street Lights | *redacted* | *redacted* | *redacted* | *redacted* |
| Railway Service | *redacted* | *redacted* | *redacted* | *redacted* |
| **TOTAL RETAIL MWH** | *redacted* | *redacted* | *redacted* | *redacted* |

* Excludes Over/Under Fuel Recovery Adjustment.

NOTE: Detail may not add up to Total due to rounding.